- 1 BY MR. SCHELTEMA:
- Q. The diagram looks as follows: it says Allentown
- 3 NXX. LCA is under that. And then it is Verizon local
- 4 customer and a little electric arrow. And it goes to
- 5 Philadelphia NXX in the Philadelphia local calling area
- 6 and there is the GNAPs point of interconnection and on
- 7 the GNAPs customer.
- 8 A. Yes.
- 9 Q. Now, when Verizon's local customer places this
- 10 call will Verizon pay Global NAPs access or reciprocal
- 11 compensation?
- 12 A. Okay. If it is what I would characterize as a
- 13 toll call from the Allentown location to the Philadelphia
- 14 location that would be a typical toll call as I
- 15 understand it.
- 16 Q. The presumption is that the Allentown NXX is
- 17 610 and Philadelphia is 215.
- 18 A. Right. I'm just establishing my current
- 19 understanding. They are disparate areas. They are not
- 20 local calling areas. They are toll calls normally.
- 21 So based on that understanding if I was an
- 22 Allentown customer making a normal call to a Philadelphia
- 23 customer that would be a toll call so the carrier that is

- 24 carrying the call whether it is us or somebody else would
- 25 be entitled to the toll charge. They would be receiving

- 1 it is...?
- 2 MR. SCHELTEMA: The answer is access.
- 3 THE WITNESS: Yes. But I wanted to define the
- 4 conditions.
- 5 JUDGE SMOLEN: That's fine.
- 6 BY MR. SCHELTEMA:
- 7 Q. On this next diagram I want you to take a look
- 8 at there is Allentown at the top and it says VZ local
- 9 customer for Verizon. And here we have traditional FX to
- 10 Philadelphia. Do you see that one?
- 11 A. Yes. I am looking at it and trying to
- 12 understand who the FX is being provided by.
- 13 Q. The FX is being provided by Verizon.
- 14 A. So there is a Verizon Philadelphia customer
- that has purchased a FX presence?
- Q. I'm sorry. There is a Verizon Allentown
- 17 customer that has purchased a presence in Philadelphia.
- 18 A. Okay. That is what I was trying to clarify.
- 19 Okay.
- 20 Q. And he is placing a call to another Global NAPs
- 21 customer also in Philadelphia with a 215 NXX code. In
- 22 this case does access apply or reciprocal compensation?
- 23 A. I need to be clear about how I answer this

- 24 because it is going to have a bearing on where you are
- going with the discussion.

- 1 Q. Sure.
- 2 A. Our billing system as I understand it will
- 3 handle it one way. In other words, our billing system is
- 4 built to respect what appears to be local calls to local
- 5 calls. From a billing system perspective it will treat
- 6 it one way. But whether or not I believe it is
- 7 appropriate to do it that way would be a different story.
- Q. What are you going to pay Global NAPs?
- 9 A. Once again, if we are starting with a customer
- 10 physically located in Allentown that has purchased a
- 11 presence in Philadelphia our billing system, as I
- 12 understand it, since it would look like it is originating
- and terminating on a local basis would be handling that
- 14 as a reciprocal compensation call.
- 15 Q. Is that what you are going to be paying Global
- 16 NAPs?
- 17 A. That is what our system would automatically do,
- 18 as I understand it.
- 19 Q. Is there a manual override or --
- 20 A. No, no. I am trying to characterize the way
- 21 our systems were designed. Our systems were designed to
- 22 handle traffic based on carrier to carrier with the
- 23 understanding that traditionally those numbers would have

- 24 been associated with those physical distinct areas.
- Q. You are not proposing anything different here,

1 are you? So reciprocal compensation is what gets paid to

- 2 Global NAPs?
- 3 A. That is my understanding is what would happen.
- 4 MS. NEWMAN: I have a question. Are you suggesting
- 5 that the GNAPs customer has purchased the FX service from
- 6 Verizon's tariffs?
- 7 MR. SCHELTEMA: No. Verizon's local customer
- 8 customer has purchased FX to get a Philadelphia 215 NXX
- 9 code.
- 10 THE WITNESS: So we are all together here, it is my
- 11 understanding, just to be sure we are perfectly clera, it
- 12 is my understanding that if I am standing in Allentown
- and this is the customer that we are talking about,
- 14 appearing on their phone would be a number that appears
- 15 to be local in Philadelphia because they paid for the
- 16 transport to carry the call from Philadelphia back to
- 17 Allentown. They are paying us a rate for that transport.
- 18 So the actual presence is in Philadelphia and it appears
- 19 to be a local call terminating to a local number. So for
- that reason it would be treated as a reciprocal
- 21 compensation call.
- 22 MR. SCHELTEMA: That is consistent with your answer
- and with my design of the hypothetical.

- Do you understand that, Kim?
- MS. NEWMAN: I'm sorry. Where does the GNAPs

- 1 customer come in?
- MR. SCHELTEMA: The GNAPs customer is the customer
- 3 who is receiving the call. He has not purchased
- 4 anything. He is just the end point of the call.
- 5 MS. NEWMAN: Okay.
- 6 THE WITNESS: He is just physically located in
- 7 Philadelphia as I understand it.
- 8 JUDGE SMOLEN: So the answer to that is reciprocal
- 9 compensation?
- 10 MR. SCHELTEMA: Reciprocal compensation.
- 11 JUDGE SMOLEN: Is that correct?
- 12 THE WITNESS: Yes, sir, it is.
- BY MR. SCHELTEMA:
- 14 Q. The next one I have is Allentown and it says VZ
- 15 local customer and it says leased transport.
- A. What is leased transport?
- 17 Q. I will get to that.
- 18 A. Okay.
- 19 Q. Here we have a Global NAPs customer and the
- 20 Global NAPs customer buys traditional FX to Allentown
- 21 from Global NAPs with the leased transport paid by Global
- 22 NAPs. So in this case we have sort of the reverse where
- 23 Global NAPs is providing the traditional FX.

- 24 A. Can you define how they provide the leased
- 25 transport portion of it? So we've got a traditional

- 1 vanilla favored FX service? Not a virtual --
- Q. We are doing exactly the reciprocal of the
- 3 previous circumstance.
- A. Okay. I wanted to be sure on how the transport
- 5 is being accomplished.
- 6 Q. Now, here the Allentown Verizon customer dials
- 7 the Global NAPs customer who has a point of presence and
- 8 an Allentown NXX code.
- 9 A. Okay. In Philadelphia on the GNAPs customer's
- 10 phone I would see a number, a NXX combination, that would
- 11 appear to be local to the Allentown customer?
- 12 Q. It would be a 610.
- 13 A. Okay.
- 14 Q. Will this be access or will this be compensated
- with reciprocal compensation?
- 16 A. My understanding again, if the Verizon local
- 17 customer is dialing the customer physically located in
- 18 Philadelphia and reaching what appears to be a local
- 19 number it will be treated from a billing system
- 20 perspective as a reciprocal compensation call.
- Q. Do you propose anything different than what the
- billing system would do?
- 23 A. Not based on this because we are getting our

- 24 compensation for the transport being provided versus via
- a leased loop.

1 Q. Well, you know, I could be leasing it from MCI.

- 2 A. You could be. Well, somebody is getting
- 3 compensated for the transport being provided. We would
- 4 not be carrying the traffic. We would hand it off to MCI
- 5 or whomever.
- 6 Q. Does it matter if a third person or Global is
- 7 self-providing the facilities versus Verizon getting the
- 8 revenue?
- 9 A. I think the distinction I have made in the
- 10 testimony and other activities says we are very concerned
- 11 about the transport cost, the fact that it is being
- 12 transported outside the local calling area. So it is
- 13 significant to me how it is provided, if it is provided
- 14 virtually versus literally by somebody carrying the
- 15 traffic from point to point.
- 16 Q. The next diagram. In Allentown we have a
- 17 Verizon local customer and GNAPs' point of
- 18 interconnection is also in Allentown.
- 19 A. Okay. I see that.
- 20 Q. The Global NAPs customer is actually located in
- 21 Philadelphia. You drop off the traffic and transfer it
- 22 to Global NAPs at the point of interconnection within the
- 23 Allentown local calling area.

- A. I see that.
- Q. Are you going to pay me reciprocal compensation

- 1 or access?
- A. Well, if I am following the example correctly
- 3 you've got a Verizon local customer dialing outside of
- 4 the local area, is that correct?
- 5 Q. Uh-huh.
- 6 A. And they are terminating in Philadelphia. So
- 7 what I think should be appropriate if I understand the
- 8 example is that we would be charging access --
- 9 Q. Wait a second.
- 10 A. I'm trying to be sure I understand the example.
- 11 (Witness perusing document.)
- 12 A. I'm trying to establish the location of the
- 13 GNAPs customer. My understanding is they would be
- 14 physically located in Philadelphia.
- Q. Yes. But he has an Allentown virtual NXX.
- 16 A. Which is not allowed, as I understand it, in
- 17 Pennsylvania under --
- 18 Q. We are all going through hypotheticals here.
- 19 A. So we are saying that the law does not apply?
- Q. Suspended animation.
- 21 A. Okay. I was just trying to be clear on what I
- 22 understand the situation to be.
- 23 So hypothetically you are saying that that type of

- 24 assignment is allowed in Pennsylvania and the GNAPs
- 25 customer is allowed to get a virtual NXX assignment in

- 1 Philadelphia?
- Q. Uh-huh.
- 3 A. That presents itself as being an Allentown
- 4 number.
- 5 Q. Uh-huh. And GNAPs is actually carrying the
- 6 transport from Allentown to Philadelphia.
- 7 A. Well, they are carrying it from somewhere, it
- 8 looks like from somewhere within that location over. So
- 9 I would agree with that based on the picture. But in
- 10 terms of what is originating and terminating it appears
- 11 to be a toll call disguised as a local call based on the
- 12 assignment of the original NXX.
- 13 Q. Is it access or reciprocal compensation?
- 14 A. What I think should be applied and what our
- 15 system will do are two different things. I think what
- 16 should be applied is access. But what I think our system
- 17 will do based on the inability to distinguish virtual NXX
- 18 numbers, it would apply recip comp to it because the
- 19 system doesn't have a way to distinguish this without
- 20 enhancements.
- Q. In the prior example which I had labeled III
- 22 you stated that recip comp applies. Is that what you
- think should apply as well?

- A. Based on my understanding of it, if there is
- lead transport being provided, therefore it is

originating and terminating in two different -- I'm

- 2 sorry. Let me think about this. We've got it
- 3 originating and terminating in two separate areas. But
- 4 it is a true FX where there is being leased transport.
- 5 Q. But not necessarily to Verizon.
- 6 A. No. I understand. It could be to somebody
- 7 else that has facilities connecting the two.
- 8 Q. Or even to GNAPs' facilities?
- 9 A. That's true. They bought their own facilities
- 10 and they are providing the transport point to point. Let
- 11 me think about that for a minute. Now I am in the mode
- of thinking about it in more detail. I'm sorry. I
- 13 thought I thought it through a minute ago.
- Q. Take your time.
- 15 A. We've got a Verizon local customer initiating a
- 16 call outside of the local calling area but it is to a
- 17 true FX number. I think in this case I would probably
- 18 change my answer. I'm sorry. As I ponder it further.
- 19 JUDGE SMOLEN: Give the answer you believe to be
- 20 correct.
- 21 THE WITNESS: Yes. I'm sorry, sir.
- I think as I am thinking it through we have talked
- about this recently at work. We've got a system that's

- built on the theory that when you terminate traffic to an
- 25 FX number it's going to look like local traffic and the

1 billing system is going to handle it that way. In truth

- what I think should be appropriate is we should be
- 3 terminating it and treating it as what would normally
- 4 have access applied to it.
- 5 I'm sorry. Maybe I have to go back and rethink the
- 6 answer.
- 7 BY MR. SCHELTEMA:
- 8 Q. And that's --
- 9 JUDGE SMOLEN: Wait a minute.
- 10 Counsel's question was is your answer here what you
- 11 believe it should be or what it is.
- 12 THE WITNESS: That is what I am trying to
- distinguish. We have a system that does things
- 14 automatically a certain way and it just does it. And we
- 15 haven't built it to contemplate these types of examples.
- 16 JUDGE SMOLEN: So that the record is clear maybe
- 17 you want give what it is and what you believe it should
- 18 be.
- 19 THE WITNESS: Okay. Let me do that.
- 20 Based on this example we've got a system that would
- 21 handle it one way. And I think in this case that it
- 22 would handle it as a recip comp termination.
- 23 JUDGE SMOLEN: So your testimony is that Verizon

- handles it as reciprocal compensation?
- 25 THE WITNESS: Right. From a mechanized system

- perspective, that's correct.
- JUDGE SMOLEN: But your further testimony is what?
- 3 THE WITNESS: My further testimony is that our
- 4 systems have limitations built into them and if we had
- 5 the flexibility in the systems we would choose to handle
- 6 this not as a recip comp but as an access situation.
- 7 JUDGE SMOLEN: As long as we are doing this let's
- 8 be consistent. What about --
- 9 MR. SCHELTEMA: Example number two?
- JUDGE SMOLEN: Yes. Let's go back to two. Give it
- 11 as it is and as it should be.
- 12 BY MR. SCHELTEMA:
- Q. Let's start at the beginning. The very first
- one, you said it was access.
- A. Right. Because we've got a vanilla call.
- 16 We've got a call originating in Allentown and flowing
- 17 over normal inter-office facilities.
- 18 Q. And your answer hasn't changed? It should be
- 19 access?
- 20 A. It should be access, right.
- Q. The next one we have recip comp.
- JUDGE SMOLEN: Wait a minute. Before you go to the
- next one, it is and should be?

MR. SCHELTEMA: Yes.

THE WITNESS: Yes.

- 1 BY MR. SCHELTEMA:
- 2 Q. The next one is where Verizon has traditional
- 3 FX service provided to its local customer.
- 4 A. Right.
- 5 Q. And you said it was reciprocal compensation.
- 6 And it is or should be?
- 7 A. Once again let me talk through this out loud to
- 8 be sure. We've got the Verizon local customer in
- 9 Allentown completing a call to a GNAPs customer that has
- 10 purchased an FX presence in the Allentown area. Is that
- 11 right?
- 12 Q. No.
- 13 A. Oh, I've got it backwards. I'm sorry.
- 14 Q. The Verizon customer has purchased a
- 15 Philadelphia presence.
- 16 A. Okay. So it's the other way around. We've got
- 17 the Allentown customer dialing a GNAPs customer. They
- both presence-wise appear to be located in Philadelphia
- 19 because the Verizon customer has purchased a FX that has
- 20 a presence in Philadelphia.
- 21 Q. Yes.
- 22 A. So we've got the presence purchased over in
- 23 Philadelphia and it is originating physically in

- 24 Allentown but it is terminating in Philadelphia. And I
- said a minute ago from a system perspective the system

1 will handle that as a local call because it originates

- 2 and terminates in what appears to be local to the system.
- Q. Uh-huh.
- A. And then we've got the question is there
- 5 anything different that would be handled here if we
- 6 looked at it from a broader perspective.
- 7 Q. The question is should be.
- 8 A. Right. Should it be different from that. Let
- 9 me think because I want to be more careful about my
- 10 answer.
- 11 We've got the Verizon local customer making the
- 12 call. They have got the physical facilities that they
- 13 bought and paid for carrying the traffic over to the
- 14 Philadelphia area. So they are compensating Verizon for
- 15 the carriage of the traffic. And then at the other end
- 16 we've got the physical central office where the actual
- dial tone is drawn from. So in that case we've got the
- 18 call originating and terminating with that connection
- 19 between the two from the same local calling area from an
- 20 office perspective. But in truth, thinking about it from
- 21 the standpoint of the rules that apply to originating and
- 22 terminating to me, from my perspective, the access charge
- 23 rate should apply here.

- JUDGE SMOLEN: So on that second one you say
- 25 Verizon handles it as reciprocal compensation but you

- believe it should be access?
- THE WITNESS: Yes, sir. And this is where it gets
- 3 finetuned because we haven't ever built our billing
- 4 systems around this type of scenario.
- 5 JUDGE SMOLEN: I think the next one he has already
- 6 handled.
- 7 THE WITNESS: Yes.
- 8 BY MR. SCHELTEMA:
- 9 Q. I think we are all the way up to number five
- 10 now.
- 11 A. Let me go back and make sure I am counting the
- 12 right pages. We've got Allentown-Philadelphia VZ local
- on one side and a GNAPs customer with an Allentown NXX on
- 14 the other side.
- 15 Q. Yes, we do. And that is GNAPs' POI on the
- 16 local Philadelphia calling area side.
- 17 A. Right.
- Q. In this circumstance is this access or recip
- 19 comp and what is or should be?
- 20 A. Let's walk through it again the same way.
- Q. Please.
- 22 A. We've got the Verizon local customer initiating
- 23 a call. It is being terminated to a GNAPs customer in a

- 24 different town.
- 25 Q. Yes.

1 A. The town that it is being terminated in has a

- 2 number that appears to be local to that town, is that
- 3 correct?
- 4 Q. Yes.
- 5 A. Okay. So we've got what I consider a
- 6 traditional --
- 7 O. No. This is a virtual NXX scenario.
- 8 A. I'm sorry. With an Allentown NXX. Excuse me.
- 9 So it's a virtual NXX. So we've got a Verizon local
- 10 customer calling what appears to be from a Verizon local
- 11 customer's perspective a local number but in fact it is
- being terminated remotely in a different town.
- 13 Q. Uh-huh.
- 14 A. So from that perspective I've got the local
- 15 customer completing what happens to be a local call. So
- 16 our system is going to treat it as a recip comp call.
- 17 That is how the system will deal with it because it won't
- 18 know the difference. But in truth I see that as an
- 19 access situation where an access charge should be
- applied.
- 21 JUDGE SMOLEN: And this is the one you believe --
- 22 or Verizon believes -- that the law does not allow this?
- 23 THE WITNESS: That is my understanding. This type

- of assignment based on the rules identified in the Focal
- orders and also going back to the MFS-II it is my

1 understanding that virtual NXX assignment is not allowed

- 2 under those rules.
- JUDGE SMOLEN: Next case.
- 4 BY MR. SCHELTEMA:
- 5 Q. Now we have Allentown and a Verizon local
- 6 customer -- this is number six -- an Allentown Verizon
- 7 local customer calls Philadelphia using a 500 number to
- 8 terminate the call to a Verizon ISP using IPRS.
- 9 A. Right.
- 10 Q. Now, is this recip comp or access?
- 11 A. Since it is all on Verizon's network and the
- 12 portion that connects from Verizon's local central office
- -- which is not identified on here -- the portion from
- 14 the central office on the Allentown side to wherever the
- 15 hub exists -- and my guess is it is probably not in
- 16 Philadelphia but hypothetical it could be from a
- 17 hypothetical perspective -- that transport would be
- 18 provided as part of the product cost for the IPRS
- 19 service.
- Q. Is there an access charge?
- 21 A. No. Once again it would not be a normal access
- 22 scenario since this is not regular local dialed traffic.
- 23 This is special traffic destined to an ISP. It is

- handled over a private arrangement.
- Q. I'm not sure what you mean by special. When a

1 Verizon customer dials a Global ISP customer is that

- 2 special or is that not special? What do you mean by
- 3 special?
- 4 A. What I'm distinguishing here is that the IPRS
- 5 service does not travel the same route that a Global call
- 6 would travel in this situation unless Global has
- 7 purchased the IPRS service, in which case we would work
- 8 that out with you.
- 9 Q. What I have in front of me is a scenario where
- 10 Verizon's, for lack of a better word, traditional network
- is carrying the call beyond a local calling area --
- 12 A. Wherever the hub resides.
- Q. -- before it turns into special.
- 14 A. Well, actually, from my perspective that
- 15 transport is a special transport arrangement that would
- 16 be included in the pricing of the product. Just like if
- 17 I leased a dedicated loop there is a special pricing
- 18 associated with a dedicated loop, that portion of the
- 19 transport is identified in the product tariff and in the
- 20 pricing that builds up to that product says this portion
- 21 of the transport is covered in the product price. We get
- 22 compensated for that very much like we do when it is FX
- 23 service and we get compensated for the transport.

- Q. If I could have your indulgence for a moment.
- 25 A. Sure.

- 1 (Pause.)
- Q. Let's go back to example number two.
- JUDGE SMOLEN: Wait. Have you left this one yet?
- 4 MR. SCHELTEMA: Not entirely.
- 5 JUDGE SMOLEN: Because I have a question or two.
- 6 Let me ask it while we are still on it.
- 7 MR. SCHELTEMA: Sure. Absolutely.
- 8 JUDGE SMOLEN: On the one we were just on, how does
- 9 Verizon now handle this type of call? In terms of access
- or reciprocal compensation? Answer first and then
- 11 explain.
- 12 THE WITNESS: Well, in terms of how it is handled,
- it is all from what I term a private network, meaning the
- 14 IPRS service --
- JUDGE SMOLEN: All right. Then I will change the
- 16 question. Is there a separate access charge or a
- 17 separate reciprocal compensation payable in this type of
- 18 situation?
- 19 THE WITNESS: No, sir. Because it all stays on our
- 20 network. It never leaves the network.
- JUDGE SMOLEN: So nothing separate?
- 22 THE WITNESS: No, sir.
- JUDGE SMOLEN: But you say that whatever charge

- Verizon is entitled to is built in?
- THE WITNESS: Yes, sir.

- 1 JUDGE SMOLEN: Okay. Go ahead.
- 2 BY MR. SCHELTEMA:
- 3 Q. But you haven't identified those charges?
- A. I didn't bring a cost study with me. I don't
- 5 know whether the cost study would considered proprietary
- 6 or not but we do have a cost study that I have been told
- 7 about but I have not seen that identified those specific
- 8 line items.
- 9 Q. Now I am going to put you at a competitive
- 10 disadvantage because mine aren't stapled together. I
- 11 want you to hold II and IV next to each other.
- 12 A. I think I'll rip mine apart.
- 13 Q. Now in the case -- let's look at II first. In
- 14 II Verizon has the traditional FX and it is carrying the
- 15 call over its normal traditional network beyond the local
- 16 calling area.
- 17 A. Right. Yes.
- Q. In case number IV Verizon is carrying the call
- 19 over its traditional network beyond the local calling
- 20 area. The hub is beyond the local calling area.
- JUDGE SMOLEN: Are you talking about IV?
- MR. SCHELTEMA: Yes, sir.
- 23 THE WITNESS: I'm following what he is saying, I

- 24 believe.
- BY MR. SCHELTEMA:

- 1 Q. All right. Now, in both circumstances
- 2 Verizon's network, the traditional network, has carried
- 3 this call from one local calling area to another.
- 4 A. Right.
- 5 MS. NEWMAN: I am going to object to the form of
- 6 the question. You keep talking traditional. That hasn't
- 7 been defined.
- 8 MR. SCHELTEMA: Involving a private circuit. Does
- 9 that help you, Kim?
- 10 MS. NEWMAN: What are you saying is traditional
- 11 network? Are we talking the public switched network?
- 12 MR. SCHELTEMA: Yes. That's fine. Public switched
- works for me.
- 14 (Pause.)
- 15 MR. SCHELTEMA: Let's just say the public switched
- 16 telephone network.
- MS. NEWMAN: As opposed to a private dedicated
- 18 network?
- 19 MR. SCHELTEMA: Yes. For a moment -- well, give me
- just a second to think about this.
- 21 (Pause.)
- BY MR. SCHELTEMA:
- 23 Q. Your IPRS service you asserted earlier was a

- 24 private network, correct?
- 25 A. It is -- portions of it are totally private.

- 1 Other portions are treated in my definition of it as
- 2 private in the sense that it is dedicated from point to
- 3 point, meaning that the customer who is initiating the
- 4 call to the ISP provider -- whenever the ISP provider
- 5 comes to us and says I want to purchase that service it
- 6 is their understanding we are going to deliver
- 7 functionality. Part of that functionality is the
- 8 connection from the end office that the customer is tied
- 9 to, the originating customer, the linkage from the ISP to
- 10 the hub, and that hub may or may not be in the local
- 11 calling area.
- 12 Q. Okay. So now let's go to IV. The Verizon
- 13 local customer makes a call.
- 14 A. Yes.
- 15 Q. Within the Allentown local calling area you
- have that local customers' end office.
- 17 A. Yes.
- 18 Q. From that end office within the Allentown local
- 19 calling area all the way to the hub, that is still the
- 20 private network?
- 21 A. It is facilities between those two points, yes,
- 22 and it is handled in a private sense.
- Q. And how is that distinguished from the

- 24 traditional FX scenario in number II where you have a
- dedicated or private network available to the customer?

- 1 A. I think the distinction is in number II we have
- 2 a typical FX arrangement which is a two-way service,
- 3 voice both directions is available. You could dial on it
- 4 and do a data communication if you chose. But it is
- 5 distinct from the other. The other is a one-way service.
- 6 It's not equivalent to an FX service. It is data one-way
- 7 to the hub and then from the hub on to the ISP provider.
- 8 Q. How does data get back to the person dialing?
- 9 If you are the local customer, when you send your URL,
- 10 please show me Ask Jeeves.com you're telling me it only
- 11 goes one way? Nothing ever comes back?
- 12 A. No. I'm saying that the communication is
- 13 established in an one-way means. There is no way for
- 14 somebody to dial in to this from Philadelphia, for
- 15 example. They can't phone-wise communicate back to that
- 16 customer in Allentown because it is focused on ISP
- 17 service. It's not focused on general voice service.
- 18 Q. Would you agree that when I hit the URL and I
- 19 send it across this private network to the hub and it
- 20 goes to Verizon On-Line and I say give me CNN.com that
- 21 CNN.com sure enough gets sent all the way back to the
- 22 Verizon customer?
- 23 A. There is a two-way data communication, yes. No

- 24 dispute on that. But I am simply saying that it's not a
- 25 two-way service in the traditional sense. I cannot dial

- 1 a customer over that connection.
- Q. Now, if Global NAPs offers the same one-way
- 3 service to ISPs shouldn't it be treated similarly?
- 4 A. If they offered it under the same arrangements
- 5 facility-wise then we would need to look at that
- 6 separately, I think. That is not what I understood
- 7 Global NAPs' proposal to be, though.
- Q. So in other words, if we set up a hubbing
- 9 system --
- 10 A. If you set up a hubbing system and provide some
- 11 payment to us for the transport from our central office
- 12 up to that hub, which is what this service does, we would
- 13 be willing to discuss that as an arrangement.
- Q. Would you agree that there are many ways to
- actually provision this kind of calling an ISP?
- 16 A. There are a variety of ways to connect to an
- 17 ISP, including non-dial arrangements. DSL or cable modem
- 18 works as well.
- 19 JUDGE SMOLEN: Before you go on, for the sake of
- the record, in number IV there is no access charge
- 21 involved in this example?
- 22 THE WITNESS: No, sir. There is no recip comp or
- 23 access because it's not the type of service that --

- JUDGE SMOLEN: I just want the record clear.
- BY MR. SCHELTEMA:

1 Q. And you don't believe that there should be

- 2 anything different?
- 3 A. I think this is appropriate because it is a
- 4 separate arrangement.
- 5 Q. That was my understanding of your testimony
- 6 too.